19 RCM REPORTS

1. AVERAGE MONTHLY CHARGES

Our certified revenue recovery auditors provide a detailed and accurate monthly charges report. It breaks down vital information such as the total number of charges collected by each physician and the dollar value of the charges. Practice managers and CFOs will get clear insights into the total monthly charges. Average monthly charges are also calculated accurately. Practice managers can also know the physician with the most charges, to help track productivity metrics and individual performance scores of each physician.

2. CHARGES VS PAYMENTS REPORT

This is one of the most important metrics to track. Your medical practice may be incredibly busy but your collections dismal. This could be because of your charges being at variance with your payments. Your charges vs payments report will help you know how strong or weak your billing cycle is.

- Customizable report
- Beautifully designed
- At-a-glance report

Highlights:
- Track average monthly charges
- Physician-wise breakdowns
- Concise and easy to follow
Your net collections report is healthy enough. But do you feel your practice could’ve performed better? To make progress you need to know which areas need to be improvised on. This report details the count, payment, posted value and un-posted value of both your insurer and patient payments.

- Detailed reports
- Average payments calculated
- Insurer-patient payment breakdowns

**Pending Claims**

Are your claims languishing in a dark corner of your billing cycle? Get to the bottom of it.

**PENDING CLAIMS REPORT**

- Provider Details
- Number of pending claims
- Dollar value of claims

**CHARGES VS PAYMENTS VS ADJUSTMENTS**

This report offers information about your charges, payments and contractual adjustments.

Get provider specific:

- # of visits/charges information
- Know about payments & adjustments
- Get info on write offs-refunds
- Know dollar value of insurance withheld

**INSURANCE PAYMENTS VS PATIENT PAYMENTS**

<table>
<thead>
<tr>
<th>Posting Month</th>
<th>Insurer Payment</th>
<th>Patient Payment</th>
<th>Total Payment</th>
</tr>
</thead>
<tbody>
<tr>
<td>April ’16</td>
<td>$316,669</td>
<td>$115,679</td>
<td>$432,348</td>
</tr>
<tr>
<td>May ’16</td>
<td>$299,535</td>
<td>$110,081</td>
<td>$409,616</td>
</tr>
<tr>
<td>June ’16</td>
<td>$296,391</td>
<td>$105,089</td>
<td>$401,480</td>
</tr>
<tr>
<td>July ’16</td>
<td>$300,990</td>
<td>$105,089</td>
<td>$406,079</td>
</tr>
<tr>
<td>Aug ’16</td>
<td>$300,990</td>
<td>$105,089</td>
<td>$406,079</td>
</tr>
<tr>
<td>Sep ’16</td>
<td>$295,055</td>
<td>$100,089</td>
<td>$395,144</td>
</tr>
<tr>
<td>Oct ’16</td>
<td>$295,055</td>
<td>$100,089</td>
<td>$395,144</td>
</tr>
<tr>
<td>Nov ’16</td>
<td>$295,055</td>
<td>$100,089</td>
<td>$395,144</td>
</tr>
<tr>
<td>Dec ’16</td>
<td>$295,055</td>
<td>$100,089</td>
<td>$395,144</td>
</tr>
<tr>
<td>Jan ’17</td>
<td>$295,055</td>
<td>$100,089</td>
<td>$395,144</td>
</tr>
<tr>
<td>Feb ’17</td>
<td>$295,055</td>
<td>$100,089</td>
<td>$395,144</td>
</tr>
<tr>
<td>Mar ’17</td>
<td>$295,055</td>
<td>$100,089</td>
<td>$395,144</td>
</tr>
</tbody>
</table>

**PENDING CLAIMS – MARCH’17**

<table>
<thead>
<tr>
<th>Provider</th>
<th>Count</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Caris Grimes</td>
<td>181</td>
<td>$52,977</td>
</tr>
<tr>
<td>Danesh Maz</td>
<td>45</td>
<td>$19,594</td>
</tr>
<tr>
<td>Ron George</td>
<td>35</td>
<td>$11,001</td>
</tr>
<tr>
<td>Grand Total</td>
<td>261</td>
<td>$83,572</td>
</tr>
</tbody>
</table>
6. REJECTION ANALYSIS - PROVIDER BASED

Our provider based rejection reports pinpoint the number of claims rejected by the insurer, dollar value of the rejected claim and reason for claim rejection.

Example: If DR.X’s claims are repeatedly rejected for “claim out of balance for insurance sequence”, the provider/biller can be educated on taking appropriate precautions.

7. REJECTION ANALYSIS - PAYER BASED

What is the rejection rate of your payers? Find out easily. Our payer-specific rejection report specifies payer details, number of claims rejected by each payer and the dollar value of the rejected claims.

- From 0-30 days to 180+ days aging AR is categorized meticulously
- Payer specific AR reports help accelerate follow-up processes
- Helps identify payer issues on a global level
- Benchmarked with MGMA standards

8. AR AGING REPORT

AR backlogs are nightmares. But with careful attention to detail you can whittle down on your aging AR list. BillingParadise revenue auditing experts analyze your outstanding AR and categorize them to help you take informed decisions. Your AR data I benchmarked with MGMA standards.
180+ Analysis

Is most of your outstanding AR stuck in the dreaded 180+ days, category? Take proactive steps to retrieve them with the 180+ days, analysis report. View provider and payer specific information. Do you know that most claims go unpaid because they are not appealed in the timely filing limit set by the insurer? This report sheds light on the TFL of the payer and the date in which the claim was filed.

- Outstanding AR is categorized into different groupings
- View payer specific outstanding 180 days + AR information
- Know the dollar value of outstanding claims

Top 20 Paid CPTs

Despite the hundreds of codes that go out the door everyday there are a few codes that make a significant difference to your bottomline. Want to know your top performing CPTs? Our certified RCM auditors identify your top paid CPTs and list them out. This will help you focus more on the codes that matter the most!

Top 20 Billed CPTs

Are you aware of what your top billed CPT codes are? If like most practice managers and CFOs you’ve said “no”, you need to get your hands on this report. It lists out your most frequently billed CPT codes.

The frequency of the medical codes and the total dollar value of each CPT is provided.
12 **UNPOSTED PAYMENTS**

Payment posting is no rocket science. Surprisingly enough most anesthesia practices still get it wrong. Our revenue recovery auditors identify unposted payments.

<table>
<thead>
<tr>
<th>Payment Type</th>
<th>Count</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Patient</td>
<td>1,098</td>
<td>$49,547</td>
</tr>
<tr>
<td>Insurance</td>
<td>26</td>
<td>$3,817</td>
</tr>
<tr>
<td>Grand Total</td>
<td>1,124</td>
<td>$53,364</td>
</tr>
</tbody>
</table>

- Type of payment (insurer/patient) is listed
- Know the number of unposted claims
- And the value of the claims

13 **TFL TO BE REVIEWED**

Every insurer marches to a different drumbeat. The timely filing limits vary across payers. Our payer specific TFL report organizes AR into various groups based on their age. The number of claims that fall into each bucket and their values are accurately

- Simple yet detailed report
- Payer wise breakdowns
- Total AR under each bucket calculated

14 **PATIENT BALANCE AGING SUMMARY**

Patient payments form a chunk of your anesthesia practice’s revenue. Collect patient payment quickly and take smart remedial measures. We've done all the heavy lifting for you!

View in detail:

- Aging AR details
- Aging AR classified and quantified
- The number of claims that fall under each bucket
- Provider specific patient AR details
- Total percentage of money on the table
Collectable vs Non Collectable

- Collectable claims: Number > Value > Percentile
- Non collectable claims: Number > Value > Percentile

Collectable AR

Don’t miss out on an opportunity to collect outstanding AR that have a strong chance being reimbursed. We make the whole process.

The details that matter:
- Payer wise reports
- TFL/AFL information
- Errorless aging schedule
- Total number of collectable AR by payer
- Dollar value of collectable AR by payer

Non Collectable AR

It is never too late. Get to know the facts behind the numbers. Non-collectable AR may be tough to collect. But you can find a way of negotiating with payers over it i.e. reimbursing a percentage of the claim alone.

Your non-collectable AR report will consist of:
- Payer details
- TFL/AFL information
- AR in the 180+ days category
- Number and value of claims
Get to understand the collection ratio of your anesthesia practice. This report will detail the collection ratio of each month. The peaks and valleys will give you a quick idea of month-wise collection details.

- Concise and simple
- Accurately calculated

**CONTACT INFO**

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**WEBSITE:** https://www.billingparadise.com

**CALL US @**

888-571-9069

**COLLECTION RATIO**

<table>
<thead>
<tr>
<th>Month</th>
<th>Charges</th>
<th>Payments</th>
<th>GCR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apr'16</td>
<td>$1,165,216</td>
<td>$432,199</td>
<td>37%</td>
</tr>
<tr>
<td>May'16</td>
<td>$1,114,414</td>
<td>$410,071</td>
<td>37%</td>
</tr>
<tr>
<td>Jun'16</td>
<td>$887,138</td>
<td>$362,546</td>
<td>41%</td>
</tr>
<tr>
<td>Jul'16</td>
<td>$851,808</td>
<td>$366,829</td>
<td>43%</td>
</tr>
<tr>
<td>Aug'16</td>
<td>$843,102</td>
<td>$378,155</td>
<td>45%</td>
</tr>
<tr>
<td>Sep'16</td>
<td>$758,033</td>
<td>$292,223</td>
<td>39%</td>
</tr>
<tr>
<td>Oct'16</td>
<td>$862,608</td>
<td>$242,870</td>
<td>28%</td>
</tr>
<tr>
<td>Nov'16</td>
<td>$888,839</td>
<td>$288,652</td>
<td>32%</td>
</tr>
<tr>
<td>Dec'16</td>
<td>$1,012,425</td>
<td>$396,006</td>
<td>39%</td>
</tr>
<tr>
<td>Jan'17</td>
<td>$1,243,727</td>
<td>$392,123</td>
<td>29%</td>
</tr>
<tr>
<td>Feb'17</td>
<td>$1,138,982</td>
<td>$332,048</td>
<td>29%</td>
</tr>
<tr>
<td>Mar'17</td>
<td>$1,157,751</td>
<td>$462,048</td>
<td>37%</td>
</tr>
<tr>
<td><strong>Grand Total</strong></td>
<td>$11,996,156</td>
<td>$4,209,770</td>
<td>35%</td>
</tr>
</tbody>
</table>

**LOST REVENUE REPORT**

This is the report that can make or break your anesthesia practice. The final lost revenue report brings to the surface the major reasons behind lost dollars. Your total charges and the amount of revenue lost will give you big-picture insights.

<table>
<thead>
<tr>
<th>Charges</th>
<th>Revenue Lost - GCR - 35%</th>
<th>Reason</th>
</tr>
</thead>
<tbody>
<tr>
<td>$634,062.00</td>
<td>$221,921.70</td>
<td>Write-offs</td>
</tr>
<tr>
<td>$18,786.00</td>
<td>$6,575.10</td>
<td>Rejections</td>
</tr>
<tr>
<td>$330,842.00</td>
<td>$115,794.70</td>
<td>Passed TFL/AL</td>
</tr>
</tbody>
</table>

**LOST REVENUE**

$983,690.00 $344,291.50

**With the Lost Revenue Report you can:**

- Spot your biggest revenue drainers
- Review patterns and trends
- Plan next-steps clearly