

ENRAPTURED BY BILLINGPARADISE !

A MEDICAL BILLING PERSPECTIVE

ON NEXTGEN EMR ESPOUSAL .



## NOT IN THE PINK OF HEALTH...

Every practice business must hinge on the payers' reimbursements to be in a robust run. Failure to derive the pecuniary benefits may culminate in bankruptcy. It was a six doctor's clinic with the moniker "Mayo CureCity" located at San Francisco, California. The practice was in a dire need to get illuminated with the lights of recoupment.

## A FOLLOW FRIDAY TURN INTO A 'GOOD FRIDAY'

One of the happy campers among our Healthcare Clientele in California recommended BillingParadise to Mayo CureCity. Fascinatingly, it was through the Twitter our name jumped into the stream through a follow Friday trend. On the next day, Dr. Ronald Patrick, M.D., from Mayo CureCity made a 'test call' (he said so - later!) to our company to inquire about our **medical billing services**.

## WHAT AN AWE-INSPIRING RESPONSE !

We live in to serve our clients from dawn to dusk. On the same day, our medical billing representative dived-in to ascertain the exact want of our client. Dr. Patrick was awed with our on-the-dot response. He admitted candidly that he couldn't spot out the



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## EXCAVATION-THE NEXT PHASE

We scrutinized the practice to find out the impediments in his clinic. We had designed the task plan and started working on it. At the outset, we analyzed the staffs involved in coding, billing and collection sections, followed by the electronic system feasibility analysis. We discovered some lacunae with the entities including Electronic Medical Record (EMR) system, Revenue Cycle Management (RCM) staffs, medical billing workflow and benchmarking

### FOUR CARDINAL POINTS-SPOT TO BE HEALED

- RCM STAFFS
  - BENCHMARKING& MU
  - NEXTGEN EMR
  - BILLING PROCESS
- 1.RCM Staffs – Inadequate Efficiency
  - 2.Medical billing process - Turbulent Workflow
  - 3.NextGen EMR – Not Optimized
  - 4.Benchmarking & “Meaningful Use” Accomplishment – The Unfixed

### 1.RCM STAFFS

Most of the staff members in his practice were found to exhibit inadequate knowledge to meet the current healthcare trend and also they were not in sync with the federal and commercial payers’ guidelines..



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# MEDICAL BILLING PROCESS

Our proficient, certified and experienced RCM staffs had fine tuned the medical billing process and we were much aware of the real-time obstacles in the integration of their clinical setting with our workflow process. We had made it done through our well-channelized process starting from the **patient registration and eligibility verification**, through medical coding, charge capture, claims and denials management, finally ending with uncluttered payment posting.

“The results are breathtaking” Dr. Patrick said. This was possible because:



- ✓ 24/7 Client Support
- ✓ AAPC/AHIMA certified coders, billers and auditors
- ✓ Rapid clean claim transmission
- ✓ On-the-dot denial management
- ✓ Sturdy HIPAA 5010 compliance
- ✓ Abridged reimbursement duration
- ✓ Swift AR/ bad-debt dilution



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## NEXTGEN EMR

In their clinic, the EMR is simply installed and not actually implemented. We found that most of their claim denials were not addressed on-time. 'Note bloat' was a critical issue there. We have almost rinsed their NextGen EMR with current coding guidelines, payer policies and practice setting.

## BENCHMARKING & MEANINGFUL USE OF ACCOMPLISHMENT

It was evident from our investigation that their practice had no multifaceted evaluation report. Then, we had discussed with them and prepared 'free' customized reports to create benchmarks and to reach the goals.

- ✓ Free Revenue Cycle Management (RCM) Report
- ✓ Free HIPAA Score At Each Phase of Our Support
- ✓ Free Practice Analysis Report
- ✓ Free Accounts Receivable (AR) Summary Report
- ✓ Free Meaningful Use Migration Chart



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Dr. Patrick was much delighted with our working style, service and support. He assured us that he would recommend us to his colleagues who are in medical billing crisis.

As the time passed on, we made it happen. Yes! Mayo CureCity accomplished Stage 1 Meaningful Use EMR incentives within a short run. Now, the progress is going-on towards the Stage **2 Meaningful Use EMR incentive achievement.**

## ABOUT BillingParadise

BillingParadise is a Revenue Cycle Management Company. We are headquartered at Diamond Bar, California. We are known for our 24/7 support through our certified coders and billing veterans. We are unique with our experienced, multi-level EHR/EMR specialists, denial managers and claim processing experts. We are catering to more than 300 hospitals, radiology centers, clinics, individual and group physicians, etc. Over 500 doctors are using our Medical Coding, Billing & Collections services.



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