

Medical Coding and Billing Pricing

AFFORDABLE

BILLING

CHARGES



1-888-571-9069

TOLL FREE:



BillingParadise

Revenue Cycle Masters



It is [Billingparadise's](#) belief that a straightforward and transparent Pricing Structure will inspire potential clients to take that leap of faith in utilizing our services, even when our other service parameters are still an unknown commodity to them. This is because pricing indicates a billing service's professionalism and our dictum of only charging when clients themselves get paid reflects our steadfast commitment to your cause.

[Billingparadise](#) charges only a nominal 6 to 8% of the amount collected and that too only after your account books have been balanced, in other words after you have received those checks from the payers and have encashed them.

A` la carte Packages

We believe in invoicing only after the revenue cycle wheel has stopped spinning for the month, but we do offer variations of the same deal for clients who may want to utilize only a specific skill of ours in the collections cycle. This we have classified into 4 packages. They are:

1. The Full Service Pack:

This pack offers the entire gamut of [healthcare claims processing services](#), covering Demo Entry – Medical Coding Charges Entry - Payment/Cash Posting - AR Follow up – Patient Patient /Insurance Calling. The pricing would be in the range of 5% to 7% of the total collections of the practice per month, the variation reflects the complexity of the medical coding involved.



2. FTE Package (Full Time Employee Package):

At \$8 to \$12 per hour what you get is a full-time virtual healthcare claims processing professional who caters to all of your billing requirements and can go that extra mile in making sure the reimbursements targets are met every time. Many of our FTE's hold multiple certifications of RHIA & CPC and are fully equipped to make informed decisions on your behalf at any stage of the billing cycle. Each of them on average is capable of the following metrics in their 8-hour shifts:

- [Demographic Entry – 75 to 100 face sheets.](#)
- [Charge Entry – 100-150 charge sheets.](#)



The following figure shows in detail the considerable savings that can be made by availing the FTE package from Billing Paradise. As one would observe there is savings in the tune of 75% to be made.

The table clearly illustrates that when you utilize the services of a FTE from Billing paradise, you do need not set aside funds for Social Security, Medicare or bonuses of employees. Also, there are no expenses incurred in terms of medical billing hardware and software for the entire year; and there are no other overheads costs whatsoever. The FTE employees avail no holidays, vacations, and there is no downtime ever. Our FTE agents are at the beck and call of the clients throughout the year.

3. Data Processing Package:

For those not requiring end-to-end billing solutions and require only the data entry part of the claims process taken care of, we offer the following rates. Such situations may arise when a specific data entry personnel at the client's end is unavailable temporarily or permanently and thus they require help with the load of data entry alone. They may still have the office manager on their rolls to take care of the A/R follow up. The below can be viewed as entry-level service in terms of its complexity in the medical billing food chain.

- ❖ Soft Collections Pricing - \$10.00 per claim per pt
- ❖ Patient Demographic Entry & Charge Entry - \$ 0.95
per Claim entry.
- ❖ Payment/Cash posting Entry \$ 0.90 per Claim entry.



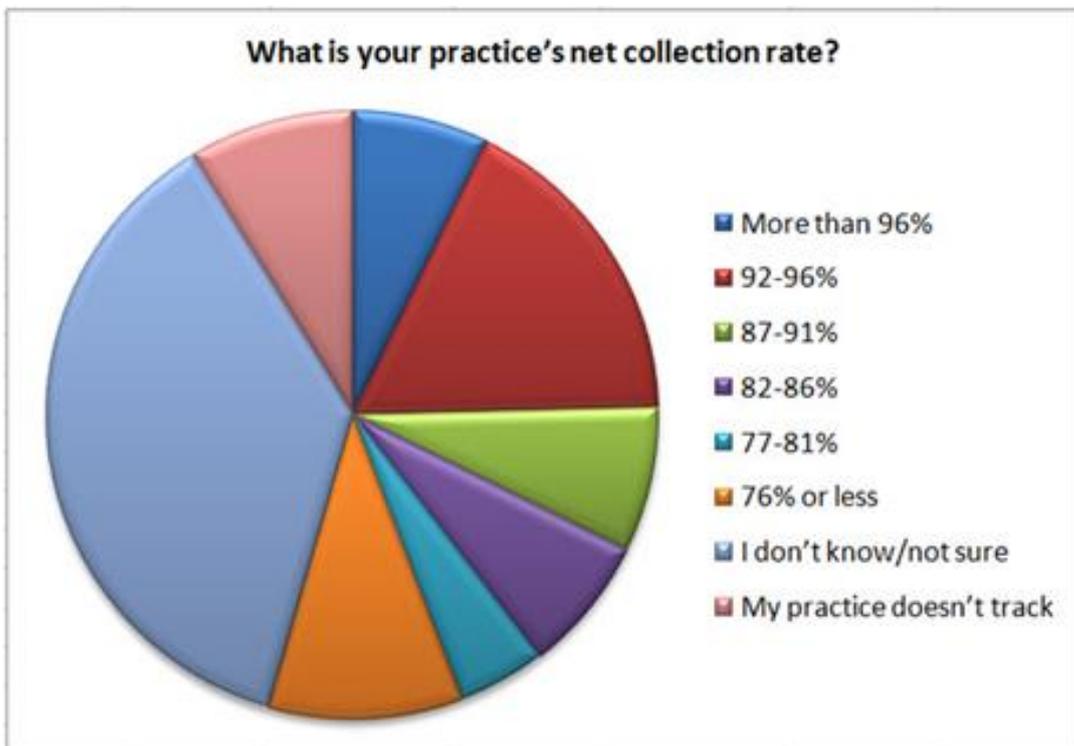
4. Account Receivable Package:

This package is to serve the needs of those clients who wish to outsource the Account Receivables portion alone of their medical billing cycle. The situation may arise due to the lack of appropriate callers with the skill to navigate through the myriad IVR's of the various payers, and also possessing the ingenuity to know when to call an insurance..

Whether you have an in-house medical billing team or utilize the services of an outsourced firm, the billing performance is unlikely to send you into raptures.

Consider for example, that you are a single-physician clinic seeing about 40 patients every day and 4 days a week. This means that your in-house staff (most likely numbering 1 or 2) has to accurately enter details of nearly 160 claims, making sure they have taken into account the exclusion and other special criteria of each of the payers and submitting it within the stipulated amount of time. This would normally expend the entire working hours of your staff leaving little time for the rest of the ordeal, of which the above is just the beginning. There is virtually no time for the in-house personnel to follow up on their claims or for resubmission or denial management, in fact any of the other things that is part of a meaningful medical billing revenue cycle. No wonder then that the national write-offs every year runs into billions of dollars.

The following figure indicates the collection percentages normally encountered these days in a typical practice.



The Ideal Solution:

Outsourcing your medical billing services to Billing Paradise at ([Phone 1-888-571-9069](tel:1-888-571-9069); www.billingparadise.com) is the surestand the safest way to beat the above trend. That is because the dedicated account manager and his team, specifically assigned to you, will make sure that each of the claims has landmarks set, within which the team would make sure that a followup is done with the payer to ascertain the status of the same.



Even in the case of rejections the team would track them and discern if there are specific patterns with certain processes or payers. The information thus gathered is used to strengthen the internal standards and raise the benchmark for appropriate levels of coding and charge entry.

Round The Clock Vigil:

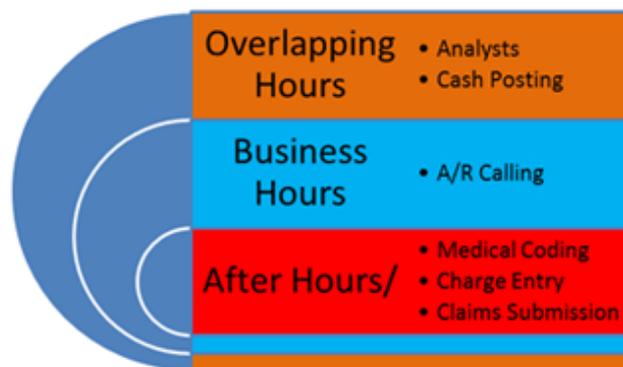
Our 24 x 7 x 365 team works for you even when you are sleeping; so that your claims are reimbursed in time and you don't lose your sleep over them. Our day begins when you are just about to catch your sleep. The coders, charge entry personnel, and claims submitters work such that the analysts who come in the wee business hours can verify the above and provide fodder to the A/R callers who fill in the final piece in the puzzle.

Compare this to your typical in-house billing. If for some reason supporting documents have not been sent on a particular claim, first of all it might go undetected; on top of it even when perceived, there might be a delay of 24 hours before the error is corrected, thus slowing down the entire revenue cycle by

Test Our Sample Offering First:

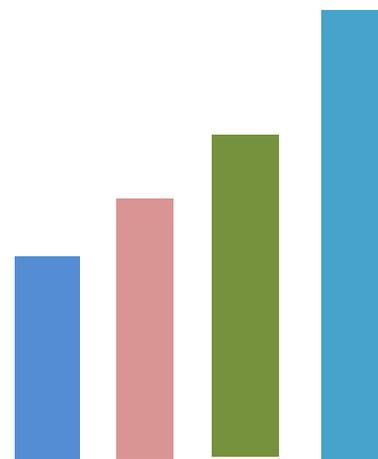
If you are still hesitant to take that initial step, we will make it easier for you. You are free to test our A/R Calling package alone for a period of a couple of months to gauge our level of expertise in Revenue Cycle Management. If only you happen to be pleased beyond your wildest expectations, go ahead and utilize our full suite of services.

To make it even more attractive for you, Billingparadise is willing to offer great bargains on the above A/R package during this trial period. So, please do not wait till the fat lady sings, pick up that phone and call Billingparadise at 1-888-571-9069.



Want to see your Revenue grows?

24/7 medical billing support by expert Billers, AAPC certified coders and EMR/ EHR support specialists. Avail our free EMR subscription offer and scale down on Costs! Work with our revenue cycle Management experts to increase and improve your workflow



START MY FREE TRIAL